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Citizenship: Argentina, Spain.

Education:

- Harvard University.

Ph.D. in Economics, June 2000.
M.A. in Economics, June 1998.

- Universidad Nacional del Sur, Bahía Blanca, Argentina.
Licenciatura in Economics, 1994.
“25 de Mayo” award for graduation with highest GPA, Universidad Nacional del Sur, 1994.

Fields:

Primary: auctions, microeconomic theory, game theory, industrial organization.

Secondary: political economy, public economics, labor economics.

Current positions

Associate Professor, Department of Economics, Universidad Torcuato Di Tella, June 2009 – present.

Chair, Department of Economics, Universidad Torcuato Di Tella, August 2021 – July 2025.

Researcher, CONICET (National Council for Science and Technology, Argentina), March 2006 – present.

Prior positions:

Head of Undergraduate Studies, Department of Economics, Universidad Torcuato Di Tella, June 2009 – July 2021.

Assistant Professor, Department of Economics, Universidad Torcuato Di Tella, March 2001 – June 2009.

Visiting Professor, Universidad de Montevideo, 2006, 2008, 2010, 2012, 2014, 2016 and 2018.

Visiting Professor, Universidad de San Andrés, Buenos Aires, 2000.

Researcher, Centro de Estudios para el Desarrollo Institucional (CEDI), Buenos Aires, 2000.

Teaching Fellow, Harvard University, 1996-2000.

Teaching Experience

- Microeconomic Theory, Game Theory, Applied Microeconomics, Industrial Organization, Competition Policy (graduate).
- Strategy (MBA).
- Game Theory, Microeconomics, Industrial Organization, Labor Economics (undergraduate).

Publications:

(i) Published papers:

“Moral Hazard vs. Liquidity Protection: The Impossible Monetary Fund and the Incomplete Financial Structure,” with Andrew Powell, *Journal of International Money and Finance*, vol.22, pp.1041-1063, 2003.

“Investment Incentives in Procurement Auctions,” with Estelle Cantillon, *Review of Economic Studies*, vol. 71, pp. 1-18, 2004.

“Tenure, Business Cycle and the Wage-Setting Process,” with Mário Centeno, *European Economic Review*, vol.50, pp.401-424, 2006.

“A Note on the Suboptimality of Right-of-First-Refusal Clauses,” with Federico Weinschelbaum, *Economics Bulletin*, vol.4, no.24, pp.1-6, 2006.

“Simultaneous vs. Sequential Price Competition with Incomplete Information,” with Federico Weinschelbaum, *Economics Letters*, vol. 104, pp.23-26, 2009.

“The Effect of Corruption on Bidding Behavior in First-Price Auctions,” with Federico Weinschelbaum, *European Economic Review*, vol. 53, pp. 645-657, 2009.

“On Favoritism in Auctions with Entry,” with Federico Weinschelbaum, *Economics Letters*, vol. 110, pp. 265-267, 2011.

“Optimal Nondiscriminatory Auctions with Favoritism,” with Nicholas Shunda and Federico Weinschelbaum, *Economics Bulletin*, vol. 34, no., pp. 252-262, 2014.

“Procuring Substitutes with (Fine-Tuned) First-Price Auctions”, with Elmar Wolfstetter and Federico Weinschelbaum, *Economics Letters*, vol. 171, pp. 115-118, 2018.

“From Auction Theory to Market Design: Paul Milgrom and Robert Wilson’s Contributions to Economics,” with Andrés Fioriti and Federico Weinschelbaum, *Estudios Económicos*, vol. XXXVIII (N.S.), No. 76, pp. 279-296, 2021.

“Renegotiation, Discrimination and Favoritism in Symmetric Procurement Auctions,” with Juan José Ganuza and Federico Weinschelbaum, *European Economic Review*, vol. 159, article 104566, 2023.

“Corruption and Renegotiation in Procurement,” with Juan José Ganuza y Federico Weinschelbaum, *Economics Letters*, vol. 255, article 112496, 2025.

(ii) Other papers:

“Compras públicas: aspectos conceptuales y buenas prácticas”, with Federico Weinschelbaum, working paper no. 1, ICT4GP Program, Universidad Nacional de San Martín, 2010.

“Incentive Schemes in Export and Investment Promotions”, with Federico Weinschelbaum, IDB Working Paper Series no. IDB-WP 359, 2012.

“Education, Signalling and Mismatch”, con Hernán Ruffo, Corporación Andina de Fomento Working Paper N°3, 2016.

“Education, Signalling and the Allocation of Entrepreneurial Skills”, con Hernán Ruffo, Corporación Andina de Fomento Working Paper N°15, 2017.

(iii) Book chapters

“Moving from an External to an Internal Labor Market: Tenure, Cycle and Wage Determination,” with Mário Centeno, in *Institutions and Wage Formation in the*

New Europe, by G.Fagan, F.Mongelli y J.Morgan (eds.), Edward Elgar Publishing, 2004.

“Fifty Years of Game Theory and its Application to Economics” (in Spanish), with Federico Weinschelbaum, in A. Navarro (ed.) *Fifty Years of Economics*, Grupo Editorial Temas, 2007.

“Favoritism in Auctions” (in Spanish), with Federico Weinschelbaum, in Weinschelbaum, F. and L. Arozamena (eds.), “Advances in Game Theory and Applications,” Grupo Editorial Temas, 2011.

“Public Procurement Mechanisms and Corruption” (in Spanish), with Federico Weinschelbaum, in Navajas, F. and A. Porto (eds.), “Advances in Public Sector Economics”, Edicon, 2011.

Working papers:

“Optimal Taxes and Penalties When the Government Cannot Commit to Its Audit Policy,” with Martín Besfamille and Pablo Sanguinetti.

“Favoritism in Auctions: A Survey,” with Federico Weinschelbaum-

“Taxing for Health in Latin America,” with Hernán Ruffo, Pablo Sanguinetti and Federico Weinschelbaum.

Refereeing Activities:

Management Science, Review of Economic Studies, RAND Journal of Economics, Journal of Economic Theory, European Economic Review, Economics Letters, Journal of Public Economics, Review of Economic Design, Social Choice and Welfare, Journal of Institutional and Theoretical Economics, Journal of Economic Behavior and Organization, Economic Inquiry, Operations Research, Production and Operations Management, Economics Bulletin, International Journal of Production Economics, International Economic Review, International Game Theory Review, Computational Optimization in Economics and Finance, Journal of Economics and Management Strategy, Economic Modelling, Annals of Operations Research, European Journal of Political Economy, Conicet (Argentina), Agencia Nacional de Promoción Científica y Tecnológica (Argentina), Israel Science Foundation.

Fellowships:

- Amalia Lacroze de Fortabat fellowship, Harvard University, 1998-2000.
- Tuition grant and stipend, Harvard University, 1995-1999.

- Buenos Aires Stock Exchange Foundation fellowship, 1992-1994.

Awards:

- *Julio H.G. Olivera Award*, Asociación Argentina de Economía Política, with Hernán Ruffo, Pablo Sanguinetti and Federico Weinschelbaum, 2024.
- *Teaching Merit Award*, Universidad Torcuato Di Tella, 2003 (2nd place), 2010 and 2012 (1st place).
- “*Consagración*” *Award*, National Academy of Economic Sciences, Argentina, with Federico Weinschelbaum, 2010.
- *União Latina / Universidade Técnica de Lisboa Award*, 2006.
- *Young Economist Award*, European Economic Association, 2001
- *Young Economists’ Essay Award*, European Association for Research in Industrial Economics, 2000.
- *Dean’s Award for Excellence in Student Teaching*, John F. Kennedy School of Government, Harvard University, 1998.

Other Professional Activities

- Member of the Scientific Committee, “*Económica*,” Universidad Nacional de La Plata.
- Member of the Editorial Committee, “*Estudios Económicos*,” Universidad Nacional del Sur, 2011-2021.
- Member of the Executive Committee, Asociación Argentina de Economía Política, 2006 – 2010, 2018 - 2020.
- Member of the Scientific Committee, Latin American Meeting of the Econometric Society, 2009, 2011, 2014, 2017 and 2018.
- Member of the Scientific Committee, Congreso Nacional de Estudiantes de Posgrado en Economía, Universidad Nacional del Sur, 2003, 2005, 2007, 2009, 2011, 2013, 2015 and 2017.
- Chair of the Evaluation Committee, Young Economist Prize, Asociación Argentina de Economía Política, 2009 and 2010.
- Member of the Evaluation Committee, Estudios Económicos Prize, Congreso Nacional de Estudiantes de Posgrado en Economía, 2013 and 2015.
- Member of the Scientific Committee, UTDT Conference “Advances in Economics,” regularly.
- Chair of the Scientific Committee, Annual Meeting of the Asociación Argentina de Economía Política, 2017 and 2018.

Languages:

Spanish (native), English, German (basic).