## **Ariel Yukelson**



Ariel Yukelson holds a wide experience in telecommunications, media, hi-tech, retail, industrial businesses, consumer goods, agribusiness, biotechnology, education, and financial services. Areas of expertise include strategic planning, business development, cross-border M&A, leadership of different business units, international project management, turn-arounds and interim management at C-level, and has achieved high growth and led successful expansions on a highly international basis, including experiences in pan-Latin-American projects, Argentina, Chile México, USA, Spain, UK, Denmark, and even Asia and Oceania.

He has extensive experience as Management Consultant and Senior Advisor for the C-level and Executive Committees of almost a hundred large international corporations, his experiences includes IBM –strategy for all Latam-, Accenture –where he has led the Strategy Practice in Latam for hi-tech for several years-, AT&T, Carrefour -with more than 10 years working alongside its Board and President-, Movistar in several countries, Bayer cross-border agribusiness, Siemens, Microsoft –LatinAmerican strategy for Banking Sector-, Brightstar – deploying a team of hi-level consultants in all Latam-, RedLINK, BellSouth, Verizon, Telecom, Telefonica, ENTEL, Turner, Claxson, Pfizer, Cablevision, Motorola, several Banks and a variety of Government Agencies, amongst many others. He has also participated as investor and entrepreneur for start-ups in areas such as fintech, retail, and management consulting on a LatinAmerican basis.

Additionally he has been Professor of Strategic Planning at the MBA, University Di Tella for more than 25 years, where he is also Director of Executive Education, having led hundreds of management programs across several industries as well as the Public Sector. He holds a key role in the relationship with all business community, where he is strongly respected and frequently consulted by leaders of several organizations.

Additionally, he currently is the only Latinamerican member of The Board of Trustees for World ORT, one of the leading global educational organization.

He He holds a MSc. In Electronic Engineering, University of Buenos Aires and a MBA (Distinction), Warwick Business School, UK (Chevening Scholar). Additionally he has completed Leadership Programs at Harvard Business School, and Finance Programs at Wharton Business School, USA.

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Es Profesor de Planificación Estratégica en el MBA de la Universidad Torcuato Di Tella hace más de 20 años, donde es además Director del área de Educación Ejecutiva, habiendo liderado cientos de programas de gestión a través de múltiples industrias, como así también en el sector público. Asimismo, es miembro del Directorio de ORT Argentina, y es el único latinoamericano miembro del Board de Ort Mundial – world ORT -.

Posee un rol clave en el relacionamiento con la comunidad de negocios y es frecuentemente consultado por líderes las principals compañías del país. Tiene además una extensa experiencia internacional, habiendo trabajado en los cinco continentes.

He additional works as Management Consultant and Senior Advisor for the C-level and Executive Committees of several large international corporations, his experiences includes IBM, Accenture, AT&T, Carrefour, Movistar, Siemens, Microsoft, Brightstar, RedLINK, BellSouth, Verizon, Telecom, Telefonica, ENTEL, Turner, Claxson, Pfizer, Cablevision, Motorola, several Banks and a variety of Government Agencies, amongst many others. He is President and CEO of Thor Management, a highly recognized management consulting firm and has taught extensively in the region for more than 20 years, including lecturing to the Central Bank of Paraguay. He holds a wide experience in education, telecommunications, media, hi-tech, retail, industrial businesses, consumer goods, agribusiness, biotechnology and financial services.

Areas of expertise include strategic planning, business development, cross-border M&A, leadership of different business units, fundraising, international project management, turn-arounds and interim management at C-level, and has achieved high growth and led successful expansions on a highly international basis, including experiences in Argentina, Chile México, USA, Spain, UK, Denmark, pan-Latin-American projects, and even Asia and Oceania.

He holds a MSc. In Electronic Engineering, University of Buenos Aires and a MBA (Distinction), Warwick Business School, UK (funded by the British Government). Additionally he has completed Leadership Programs at Harvard Business School, and Finance Programs at Wharton Business School, University of Pennsylvania, USA.