Andrés Gago

Office: 412 Universidad Torcuato Di Tella Av. Figueroa Alcorta, 7350, C1428, CABA	web: <u>https://sites.google.com/view/a-gago</u> Voice: +54 9115169-7323 , Argentina E-mail: <u>agago@utdt.edu</u>
ACADEMIC APPOINTMENTS Assistant Professor at UTDT Business Sch	ool. Oct 2019-Present
Research Affiliate at the Neuroscience Lab	
EDUCATION	
PhD. in Economics, CEMFI (Spain).	2015-2019
Visiting Scholar in Rady School of Manage University of California San Diego.	ment. Sep-Oct 2018
Master in Economics and Finance, CEMF	(Spain). 2009-2011
BA in Economics, Universidad Autónoma	de Madrid (Spain). 2003-2008

RESEARCH INTERESTS

Behavioral Economics, Political Economy, Applied Micro.

PUBLICATIONS

"Reciprocity and Uncertainty: When Do People Forgive?" Journal of Economic Psychology, 84, 102362.

"Who Promotes Gender Sensitive Policies?" with Felipe Carozzi. Journal of Economic Behavior & Organization 206, 371-405.

OTHER RESEARCH WORK

"Reshuffling Students to Expand Parochial Altruism: A Field Experiment" with Marina Bosque. Cuadernos Económicos De ICE, 1(99)

WORKING PAPERS

"Confrontation Costs in Negotiations: Bargaining Under the Veil of a Screen".

"Blaming your Predecessor: Government Turnover and External Financial Assistance" with Vicente J. Bermejo, Felipe Carozzi and Jose María Abad.

CONFERENCES

ESA European Meeting, NCBEE, LACEA-LAMES, AAEP	2023
EEA-ESEM, LACEA-LAMES	2022
IAREP	2021
ESA World Meeting, WCES	2020

EWMES	2019
SAEe	2018
Jornadas de Posgrado UIMP, IMEBESS	2017
SAEe	2016

SEMINARS AND WORKSHOPS

Universidad Pontificia Javeriana, JILAEE, UTDT 2023 XV RIDGE Forum Workshop on Political Economy, ESADE, Universidad Pontificia Javeriana, UdeSA, CAF 2022 FAIR Workshop - NHH 2021 JILAEE, Experimental Lunch Seminar at University of Chicago, SIES, UNLP 2020 UAM, Sussex Business School, UNAV 2019 Rady School of Management 2018 Briq Summer School, Madrid Microeconomics Graduate Wokshop 2017 Madrid Microeconomics Graduate Workshop 2015

TEACHING AND SUPERVISING EXPERIENCE

Finance.	2020 - Present
UTDT Business School – Master in Management + Analytics.	
Risk, Uncertainty and Finance.	2020 - Present
UTDT – Undergrad.	
Financial Risk Management.	2019
UTDT Business School – Master in Management + Analytics.	
Master Thesis Supervision.	2019 - Present
UTDT Business School – Master in Management + Analytics.	
Business Management (short course).	2017 - 2020
IESE Business School – Univ. Navarra; Programa TECNUN.	
Uncertainty and Information.	2018
CEMFI; Master in Economics and Finance.	
Teaching Assistant for Prof. Guillermo Caruana.	
Business Management (short course).	2017
Fundación Citi – IESE Business School; Programa Scale-Up (Ayto. Madrid).	
Financial Risk Management (short course).	2014, 2015
Repsol SA; Master REGE.	

GRANTS, SCHOLARSHIPS AND AWARDS

Premio extraordinario de doctorado en Economía y Gobierno - UIMP 2019-2020.

Grant for researchers' mobility to foreign institutions, CEMFI, Rady School of Management (UCSD) 2018.

María de Maeztu Units of Excellence programme, MDM-2016-0684 (2018).

Briq Institute Summer School Scholarship for tuition fees and travel expenses (2017).

Ramón Areces Grant for registration fee in SAEe (2016).

CEMFI Full Scholarship for completion of PhD in Economics (2015-2019).

CEMFI exploration grant for experimental research (2011).

CEMFI MPhil scholarship for living expenses (2010-2011).

CEMFI MPhil scholarship for tuition fees (2009-2011).

Erasmus in University of Cologne (2006-2007).

FUNDED PROJECTS

Comunidad de Madrid (2016-2019): "Finanzas, Innovación y Estrategias: Análisis Económico de la Productividad Empresarial y sus Determinantes". Researcher. Project Coordinator: Gerard Llobet.

ERC Starting Grant agreement 638893 – A Comprehensive Approach to School Choice and Education. Research Assistant. Project Coordinator: Caterina Calsamiglia.

REFEREEING FOR JOURNAL ARTICLES

Journal of Economic Behavior and Organization, The Economic Journal, Journal of the Economic Science Association, Humanities and Social Sciences Communications.

NON-ACADEMIC PROFESSIONAL EXPERIENCE

Quant and Risk Analyst.

Repsol SA (Top 25 Oil&Gas), Risk Department.

- Support in Talisman Energy acquisition process.
- Support in the development of the business strategy to enter the power market in the US and full development and deployment of a market risk methodology.
- Full development of a tailored Ebitda@Risk report for the Refining business unit. Presented personally every six months to the CEO and CFO.
- Exotic and physical option pricing.
- Analysis of sensitivities and market risk levels and VaR calculation & control for every business unit.
- Coordination of the integration of various business units in short term risk IT corporate systems and development of an in-house price and contract repository.
- Development and calibration of risk reports (VaR, Ebitda@Risk, Long Term Risk).

2011-2015

Chief Economist Office Assistant (Internship).Summer 2010Spanish Regulation and Competition Authority (CNC).Summer 2010

NON-ACADEMIC PUBLICATIONS

"¿Cuánto nos interesa la competencia?" (with Juan Delgado). Nada Es Gratis. 26-08-2010.

"Una solución al problema de la reventa" (with P. I. Hernández). El Economista. 9-10-2017.

"La Pesada Herencia: Cambios de Gobierno y Asistencia Financiera" (with J.M. Abad, F. Carozzi y V. Bermejo). Nada Es Gratis. 02-10-2023